



# DESIGN







# Technology Designers.

GreenStar Technologies are curators and specialists in bespoke smart home technology design. We are 100% Australian and a family-owned company based in Melbourne, specialising in smart whole-home automation solutions. Our Technology Designers work with clients and their contractors to design and transform the way they use smart technology in their home. Our experts will provide advice, insight, and creative solutions for homeowners, electricians, builders, architects, landscapers, renovators and businesses.

Our team of Designers, Engineers, Electricians and Project Managers have over 20+ years of experience in this industry. Every project we deliver offers first class client experiences with an equal balance of luxury and functionality so that clients can enjoy the pinnacle of smarter living. We personalise indoor and outdoor living environments through integration of all the services clients rely upon and according to their lifestyle with total simplicity – all beautifully incorporated into the interior and exterior design.

We take pride in our world-class care of every client and thrive on our award-winning technology, referrals and strong recommendations. Bring your plans and workshop ideas and we'll bring your smart dream home to life.

[www.greenstartech.com.au](http://www.greenstartech.com.au)



## Our Solutions

- » CCTV and Security
- » Access Control (Keyless entry)
- » Smart Intercom
- » Lighting and Ambience Control
- » Motorised Blinds and Curtains
- » Window and Skylight Control
- » Custom Indoor / Outdoor Entertainment
- » Multi-Room Audio and Video
- » Pool and Spa Control
- » Heating and Cooling (HVAC)
- » Whole-home Data and Wi-Fi
- » Smart Energy Control / Battery Storage
- » Hidden Technology
- » Invisible / High-Performance Speakers
- » TV Reveals (Pop-ups, drop downs etc...)
- » Custom Scenes and Automation
- » Custom Engraved Switches
- » Smart Climate Control / Fireplaces



## Comfort.

- » Automated lighting / ambience
- » Motorised Blinds / curtains
- » Skylight shade control
- » Heating and cooling
- » Smart fireplace integration
- » Sweep fan control
- » Fresh air - window control
- » Indoor / outdoor climate control
- » Pool and Spa control
- » Bathroom floor heating
- » Heated towel integration
- » Automated and scheduled scene designs
- » Whole-home one control

## Security.

- » CCTV and Alarm
- » Motion sensor detection
- » Zone exclusion / area arming
- » Keyless entry - all gates and doors
- » Electronic locks / fingerprint access
- » Monitoring capabilities
- » Guest access - restrict, monitor and control
- » Intercom anywhere
- » Scene integration - Away from home mode
- » Real-time alerts, analytics, control and monitoring

## Entertainment.

- » Smart TVs supply and installation (4K and 8K)
- » Custom designed sound-bars
- » Cinema and home theatre setup
- » High-performance surround sound system
- » Multi-room audio and video
- » Foxtel sharing
- » Indoor / outdoor entertainment
- » Award winning hidden technology
- » Invisible high-performance speakers
- » Architectural recessed in-ceiling speakers
- » Motorised TV lifts / pop-ups
- » Garden array speakers / subwoofers
- » Camouflage rock speakers

## Connected.

- » Whole-Home control anywhere in the world
- » Effortless control with one touchscreen, remote or app
- » Whole-home data and Wi-Fi / Broadband Sharing
- » Central rack - managed in one location
- » Smartphone / Apple Watch control
- » Mobile phone boosting – basements
- » Energy monitoring / control
- » Smart wiring
- » Smart Energy Control / Battery storage
- » Vehicle Energy Control
- » Irrigation monitor and control

Be Inspired. Build Your Dream.



# Before You Build / Rennovate.

## Plan Early

Many clients overlook the intimate relationship between their smart home technology system and the construction of the build. By engaging with a Technology Designer / Home Automaton Specialist early, clients can gain a greater understanding of solutions that will be the best fit, while taking their interior and exterior design aspirations into consideration at the same time.

Every project will have their very own personal Technology Designer who will collaborate with your architect and contractor, to ensure the home design can fully embrace and evolve with the systems clients will need to rely upon.

Installing a smart home automation system for new builds or renovations can increase the home's value. With rising concerns for energy efficiency, smart technology can help reduce energy costs.

**Save time, secure the functionality and avoid costly variations that come from late planning!**

## Discover

See for yourself! Discover and experience an up-close-and-personal look at the most intuitive and innovative technologies when you visit our fully immersive Home & Lifestyle Experience Centre. Clients can see and experience the most popular smart home user experiences and solutions all in one space. Discover first-hand smart home automation solutions where you can touch, experience and play with functioning installations.

Our Showroom is your Showroom! You're welcome to bring your architect and contractors in for a consultation! Our Home & Lifestyle Experience Centre is available for clients to workshop ideas throughout the project.

**Bring your plans / workshop ideas and we'll bring your smart dream home to life!**

## Collaborate

Our Technology Designers and technicians are certified experienced integrators with over 20+ years of experience. We will collaborate with you, your builder, contractor, architect or even interior designer to meticulously tailor technological solutions that work for you, all in one holistic design. Adopting a consultative approach, our team are here to help from start to finish to ensure all your needs and wants are delivered.

It takes good collaboration to fully realise your vision for your home, the way you like to live and your interior and architectural ambitions of the project.

**The best smart home projects are always the fruit of good collaboration, understanding and experience. Trust us to take that journey with you...**

## Design

When you engage in our unique Design Services, our Design Consultants will design a bespoke Proposal that is built exclusively just for you and your home. Architects, Landscapers, Electrical Engineer...You acquire their paid services to design a system for your home, smart technology requires the same attention.

Our Design process provides advice, insight, and creative solutions that helps educate clients all about smart home technology and the end-less possibilities. Clients will receive a whole-home solution Design Proposal that outlines budget, cost allocation and technology location.

The Design Service stage is compulsory in order to commence any works and Installation. However, you are under no obligations to proceed with the project after we send you your custom-made Design Proposal.



# Four. Pillars.

EXPERIENCE. COLLABORATE. **DESIGN.** ENGINEER

# Experience.

**Discover** the most intuitive and innovative technologies at our fully immersive Home & Lifestyle Experience Centre. **Experience** the most popular smart home user experiences and solutions all in one space. Don't forget to bring your plans and workshop ideas, so we can bring your dream smart home to life!

(03) 9813 8657

1174 Glen Huntly Road,  
Glen Huntly Melbourne VIC

*\*Viewing by appointment only*







# Collab.

## **We listen!**

Our Technology Designers offer advice, provide insight, and present creative solutions while listening to client feedback. We will work closely with you to ensure all your needs and wants are accommodated within your budget before we proceed with the Design stage. We'll help to tailor a bespoke package that is built exclusively just for you and your dream smart home.

## **Our team is your team!**

Our team will collaborate with your builder, architect or interior designer to meticulously tailor technological solutions that work for you, all in one holistic design. Our team is here to help from start to finish and beyond to ensure all your needs and wants are accommodated.

## **Our Showroom is your Showroom!**

You're welcome to utilise our Showroom to collaborate and workshop your ideas with your contractors throughout the project.

# Design.

## Peace of mind with our design!

Starting a new project but don't know where to begin? When it comes to technology for your home, there are thousands of options - leave the headache to us! Our **"Design First"** process thoughtfully identifies preferences, possibilities and budget from the very beginning.

Our experienced and certified Technology Designers will conduct an initial design and discovery phase for your home to help define the best solution for your project. Your personal Technology Designer will meticulously design a bespoke proposal that is built just for you and your home. We put in over 50+ hours of collaboration into each Design Service & Design Proposal to ensure that it delivers an equal balance of luxury and functionality so that clients may enjoy the pinnacle of smarter living - just the way they like it.

The result is a comprehensive and detailed "Scope Of Work" for how technology will be fully integrated into the construction of your home. Revealing technology solutions without compromising your architectural interior or exterior design.

Our design process save clients valueable time and money, and not to mention the headache that comes with building or rennovating a new home. Your contractors would never dream of building your home without a design from the Architect, therefore you should never implement a technology system without consultanting a home automation specialist.





# Engineer.

**We do all the heavy lifting, so you don't have to!**

Our certified technicians will offer levels of integration where your systems can work together for extra benefits, which at times is at no extra cost. Some examples of this are security systems that can activate "Welcome Home" lighting from your lighting control system, an intercom that can view all your cameras and control all your gates and security, a music system that integrates your TV audio or lighting, that also controls your blinds from the same switches. These are just examples of how our team can offer you more.

Our smart home automation technicians will install your systems on site and will be here from start to finish and beyond. Our team will install and supply smart wiring, networking, security, access control and everything within the scope of work. We'll be there every step of the way to ensure the entire project runs smoothly, within the budget and on time. Our project management team will meticulously run behind the scenes and map the entire scope of work with your project team.




**GreenStar**  
Technologies

HOME AUTOMATION  
PROPOSAL




Client: Sample Customer  
Connellah, NSW, Austr.  
Email: Man@greenstartech.com.au

greenstartech.com.au 1174 Glen Huntly Rd, Glen Huntly VIC 3163 (03) 9813 8657




**OUR WORK**

GreenStar Technologies



HOME AUTOMATION - 3  
CONTROL & TOUCHSCREEN CONTROL & INTERCOM - 4  
LIGHTING CONTROL, DIMMABLE - 7  
BLIND CONTROL - 9  
SECURITY CCTV - 11  
SECURITY INCEPTION - 12  
KITCHEN SINKS - 14  
MASTER BEDROOM SYSTEMS - 18  
MARQUE AREA - 19  
THEATRE & SURROUND SOUND - 28  
TV ROOMS - 30  
TV SUPPLY AND INSTALLATION - 31  
AIR CONDITIONING INTEGRATION - 32  
IRIGATION CONTROL - 34  
POOL CONTROL - 36  
ESCAPE FIRE/FACE CONTROL - 38  
DAY-TO-NIGHT - 37  
HEATED MOTORCYCLE RACKS - 39  
SOLAR BATTERY TELA & SOLAR - 30  
ENERGY MONITORING - 43  
SMART WIRING - 34  
DESIGN & DOCUMENTATION - 58  
PRICING SUMMARY - 58  
TERMS & CONDITIONS - 67

**SCOPE OF WORK**




GreenStar Technologies

# Sample.

- Design Proposal:**
- A full scope of work / functional brief
  - Marked floor plans and supplementary electrical notations
  - Product details and costing by service types
  - Wiring schedules and schematics for the Electrician
  - Notations for 3rd party integration – e.g. Heating & cooling providers, pool & spa technicians, blinds & curtain companies, landscapers
  - Smart Wiring (non-electrical structured wiring design and cable schedules)
  - Review and documentation of visible décor elements

**LIGHTING CONTROL - CONTROL4**



Smart lighting - From bright to brilliant.

GreenStar Technologies Control4 lighting solution provides energy efficient, convenient and secure, custom lighting control and automation for your home. Control4 lighting solution is available in all lights or change colours with these in any and every room and your home.

The experts will conveniently show your lighting system to you in 10 minutes or less. You can see how it will work with your home. The experts will show you how the system will work with your home. The experts will show you how the system will work with your home. The experts will show you how the system will work with your home.

**Smart lighting - From bright to brilliant.**

GreenStar Technologies Control4 lighting solution provides energy efficient, convenient and secure, custom lighting control and automation for your home. Control4 lighting solution is available in all lights or change colours with these in any and every room and your home.

The experts will conveniently show your lighting system to you in 10 minutes or less. You can see how it will work with your home. The experts will show you how the system will work with your home. The experts will show you how the system will work with your home.

Solution Price (GST)	Price
Lighting Control - Control 4	\$40,000

GreenStar Technologies

**DESIGN AND DOCUMENTATION**



GreenStar Technologies

Solution Price (GST)	Price
Documentation and Design	\$16,200

GreenStar Technologies

**GreenStar**  
Technologies

Description	Value
Control 4 System	\$38,800
Lighting Control - Dyalia	\$79,200
Blind Control	\$72,000
Horwath Camera Solution	\$24,700
Security and Access Control - Inception	\$46,200
Multi-Room Audio	\$24,000
Master Bedroom System	\$24,000
Marque & Surround Sound System Budget Price	\$48,000
Theatre & Surround Sound System	\$60,000
TV Rooms	\$9,000
TV SUPPLY x 8 - PC Sam Today - As the time gets closer we will recommend models and types	\$36,000
TV Installation	\$6,200
Data Network, Managed Wi-Fi, Central Rack	\$22,400
<input checked="" type="checkbox"/> Rack UPS Option - Recommended	\$2,400
Mobile Booster	\$16,200
Smart Wiring	\$60,000
Documentation and Design	\$16,200
<b>GST Total:</b>	<b>\$461,200</b>
<b>Total Solution Price (Including GST):</b>	<b>\$540,000</b>

GreenStar Technologies



**Q: What is a Technology Designer / Consultant?**

Technology Designers work with clients and their contractors to help transform the way they use smart technology in their home. Technology Designers / Consultants are professional that can provide advice, insight, and creative solutions effectively without disrupting the process of building or renovating a home.

When building your new dream home, you would hire an architecture, builder, landscape designer and electrician. What most people don't realise is you should hire a Technology Designer to design and plan your technology solutions in the early stages. Every project with GreenStar Technologies will have its very own personal technology advisor to help tailor a bespoke system that is built exclusively just for you. To ensure your home design delivers all aspects of comfort, entertainment, and security, while helping you stay fully connected to your home, no matter where you are in the world. As Technology Designers, we've worked on thousands of homes, we know what works and what's out there. We'll design a unique smart home system, that will work seamlessly together to create the personalised living experiences most important to you.

**Q: Why should I engage in a Technology Designer in the early stages?**

By engaging with a Home Automaton Specialist / Technology Designer early, you will save time and avoid costly variations that come from late planning. You can gain a greater understanding of solutions that will be the best fit for you, while taking your architectural build and design aspirations into consideration at the same time.

**Q: What's a GreenStar Technologies Design Service / Design Proposal?**

When you engage in our unique Design Service, our team of experts will meticulously design a bespoke Proposal that is built just for you and your home. We put in over 50+ hours of collaboration into each Design & Proposal package to ensure that it delivers an equal balance of luxury and functionality so that you may enjoy the pinnacle of smarter living within your home.

**Q: How much does it cost?**

Our Design Service is dependent on the estimated project cost and the level of solution integrated. The Design Service stage is compulsory in order to commence any works & Installation. However, you are under no obligations to proceed with the project after we send you your custom-made Design Proposal for your home. It all begins with a chat...so get in touch with us today and we'll work it out together! (03) 9813 8657

**Q: Can't the A/V company or electrician provide these design services instead of hiring a Technology Designer?**

Absolutely they can! However, with over 20+ years of experience in the home automation industry, we consider ourselves professional! We know what's out there and most importantly we know what works! Our experts are skilled across multiple technology solutions. Instead of engaging with multiple contractors e.g. Electrician, A/V, Security, Heating & Cooling, Blinds & Shades... at GreenStar Technologies we're a one stop shop, we provide everything you need all under one roof.

# Questions?

FREQUENTLY. ASKED. QUESTIONS.

# Get In Touch

IT ALL BEGINS WITH CONVERSATION...

**(03) 9813 8657**



# Certified.

Victoria's Largest Certified Control4 Partner

2017 Control4 In Recognition Of Top Performance

2017 Control4 Circle Of Excellence Award

2018 Control4 Circle Of Excellence Award

2019 Control4 In Recognition Of Top Performance

2020 Control4 In Recognition Of Top Performance

2017 - 2022 Control4 Diamond Dealer Status Award

2021 Control4 Pinnacle Award - Victoria's #1 Dealer

2022 Control4 Pinnacle Award - Victoria's #1 Dealer





## THE GREENSTAR TECHNOLOGIES' DIFFERENCE



### DIY SUPPORT APP

The quick help you need is just a tap away with our DIY support app that covers tips and tricks for basic technology hiccups.



### ANNUAL TECH REVIEWS

We audit and maintain your technology through an annual on-site check up to proactively resolve issues and ensure a reliable system.



### PRIORITY SCHEDULING

Enjoy the luxury of priority service with same or next-day scheduling for faster support and peace of mind.



### ANNUAL SYSTEM UPDATES

Rest assured that the performance, stability and efficiency of your system is always up to date and void of potential security flaws.



### PREVENTATIVE SYSTEM MONITORING

Our Melbourne-based remote monitoring staff ensures your home automation system is always running smoothly and resolves potential problems before they happen.



### SUPPORT

Our team are always here for you. We make sure you receive the best care and support around the clock.

Landscapers **MAINTAIN** Pool Technicians **MONITORS** Mechanics **SERVICES**

Technology Consultants protect,  
maintain, monitor **AND** service your  
technology investments...

# Want to know more?

Come and see our Home & Lifestyle Experience Centre.

Experience an up-close-and-personal look at the most intuitive and innovative technologies when you visit our fully immersive Melbourne showroom. There you can see and experience the most popular smart home user experiences and solutions all in one space. Discover first-hand smart home automation solutions where you can touch, experience and play. Bring your plans and workshop ideas and we'll bring your dream smart home to life. Start your smart home discovery now.



1174 Glen Huntly Road,  
Glen Huntly VIC 3163.

**(03) 9813 8657**

**Available by appointment only\***

[Info@greenstartech.com.au](mailto:Info@greenstartech.com.au)

[www.greenstartech.com.au](http://www.greenstartech.com.au)